



The Hawaii CCIM Chapter presents

# INVESTMENT ANALYSIS FOR COMMERCIAL INVESTMENT REAL ESTATE

# CI 104

Featuring Senior National Instructor Gene Trowbridge, JD, CCIM

- Revisit Financial Analysis
- Learn Investment as a Process
- Analyze the Impact of Financing and Risk
- Examine Various Disposition Decisions

## OVERVIEW

Investment Analysis will provide the knowledge you need to make sound decisions regarding every critical aspect of the acquisition and ownership of commercial investment property. Learn Modern investment concepts such as expected value based on probabilities, real estate exchanges, capital accumulation as a method for evaluating alternative real estate investments and income partitioning. This dynamic course thoroughly explores every type of investment real estate - multifamily, office, retail and industrial. Case studies set the concepts explored into a real-world perspective.

## COURSE REQUIREMENTS

- CI 101 Financial Analysis is a prerequisite.
- Hewlett-Packard financial calculator (*HP-10BII is highly recommended*).
- Laptop computer with CD-ROM drive and Excel® 2000 or higher version, PowerPoint® (*any version*), and Internet Explorer 6.0 or higher version.

## COURSE DETAILS

- 3 CCIM Core Course Credits
- 6 CE Credit hrs Broker/Sales—Hawaii
- 34 CE Appraisers Credits
- Bring ID and current realtor's license

Start Date:

**Sept.  
10**

Dates: September 10, 11, 14, 15 & 16 Time: 8:30 am - 5:30 pm

Location: Univ. of Phoenix • Topa Tower, Rooms 101/102 • 745 Fort Street Mall • Honolulu

Price: CCIM Chapter Members or CCIM Candidates - \$1,140 / Non-members - \$1,395

Check In: 8:15 AM - 8:45 AM

Payment in full or a \$150 deposit is required to guarantee reservation.

Cancellation / Refund Policy: 14 or more days prior to start - \$75 Less than 14 days prior to start - \$150  
 - - No refunds or transfers are given once the course begins. - -

Please Print Clearly

name \_\_\_\_\_ company \_\_\_\_\_

phone \_\_\_\_\_ fax \_\_\_\_\_ email (required) \_\_\_\_\_

Please select one:  **CCIM Hawaii Chapter Member or CCIM Candidates - \$1,140**  
 **Non-Chapter Member - \$1,395**

Check:  (payable to Hawaii CCIM Chapter)

Charge:  VISA  MASTERCARD  AMEX

billing address  Check if billing address is the same as mailing address. city \_\_\_\_\_ state \_\_\_\_\_ zip \_\_\_\_\_

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signature \_\_\_\_\_

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## REGISTER TODAY

or send to:

Hawaii CCIM Chapter  
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 Honolulu, HI 96812

Fax (toll-free):

**1 (866) 871-2036**

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**(808) 528-2246**

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Website:

**www.ccimhawaii.org**

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