

IT'S A WHOLE NEW BUSINESS

Registration Deadline: May 1st



Investors frustrated with the stock market are looking for asset strategies they can believe in. While the single-family investment game is over, the group investment business presents new opportunities in a new economy.

Gene Trowbridge, CCIM, provides a comprehensive workshop on how to establish real estate investment groups, including:

- Security rules you need to know
- Entity structures you will use
- How to draft offering documents
- Steps to take in creating your group
- Avoiding the mistakes of other sponsors
- Investment analysis presentation



Gene Trowbridge, ESQ,
CCIM

Why syndicate commercial and investment real estate now? Three reasons:

1. There are attractive investment properties available.
2. Loans require larger down payments; with a group, you pool equities to raise larger down payments.
3. Forming an investment group is frequently a way to generate brokerage business.

Each workshop registrant will receive a copy of *It's a Whole New Business*, by Mr. Trowbridge. The book contains comprehensive samples of two complete private-placement memorandums, one for a specific property and one for a blind pool and a sample Tennant In Common agreement. They are invaluable reference guides.

JUNE	7th 8:00am-5:00pm PLAZA CLUB—20th floor 900 Fort Street Mall Pioneer Plaza Bldg • Honolulu Price Includes Continental Breakfast, Buffet Lunch & Afternoon Refreshments	6 STATE OF HAWAII CE HOURS
	REGISTRATION INFORMATION PLEASE PRINT CLEARLY NO REFUNDS AFTER May 1, 2011	
Name _____	Company Name _____	
Phone _____	Email _____	
CCIM CHAPTER MEMBER	\$ 195	Price Includes Continental Breakfast, Buffet Lunch & Afternoon Refreshments
NON-MEMBER	\$ 250	
Check <input type="checkbox"/> (payable to CCIM Hawaii Chapter)	Credit Card Number _____	
Charge <input type="checkbox"/> VISA <input type="checkbox"/> MASTERCARD <input type="checkbox"/> AMEX	Expiration Date _____	Amount _____
Signature _____ (required for credit card charges)		
Billing Address _____	City/Zip _____	
CCIM Hawaii Chapter P O Box 4068 Honolulu, HI 96812 Ph: 808-528-CCIM(2246) Fax: 1-866-871-2036 Email: info@ccimhawaii.org		