

# RETAIL DEVELOPMENT

## IN HAWAII A Personal Perspective



- Hawaiian retail market overview
- The new Hawaii developers; Tenants
- Projects on the horizon. \$1 billion and growing
- Anatomy of shopping center development the new realities facing the industry
- Dusting off the crystal ball looking forward



Wendell F. Brooks, III (S)

Over the years Wendell has been involved with noteworthy development projects including The Crossroads project in Kona, The Piilani Village Center on Maui, Kaiser Permanente's \$350,000,000 clinic expansion, Chevron

properties, Safeway's statewide expansion and Maryl Development's commercial portfolio.

Wendell's team is currently involved in eight major shopping center developments totaling over 1,000,000 square feet on three islands. They include:

- Avenue Shops at Safeway Center, Oahu
- Beretania Shops, Oahu
- Hokulei Village, Kauai
- Hualani Pointe, Big Island
- Lanihau Center, Big Island
- Laulani Village Shopping Center, Oahu
- Maka'ala Center, Big Island
- Maui Lani Shopping Center, Maui



Wendell F. Brooks, III (S) presently serves as a Senior Vice President for CB Richard Ellis, Inc. with a focus on retail leasing, shopping center sales and development brokerage.

Friday  
Sept. 24, 2010

Ala Moana Hotel  
Garden  
Lanai

Registration  
11:00 AM

Lunch Buffet  
11:30 AM

Program

12:00 AM - 1:00 PM

REGISTER BY  
Friday Sept. 17th

Price

\$30 Hawaii CCIM  
Chapter Members  
(\$35 at the door)

\$40 Non-Members  
(\$45 at the door)

Parking

\$2 Parking at Ala Moana  
\$20 Valet Parking

--- No refunds will be given after Sept. 17th ---

name \_\_\_\_\_ company \_\_\_\_\_

phone \_\_\_\_\_ fax \_\_\_\_\_ email \_\_\_\_\_

Cost:  \$30 Per Member (\$35 at the door)  \$40 Per Non-Member (\$45 at the door)

Check:  (payable to Hawaii CCIM Chapter)

Charge:  VISA  MASTERCARD  AMEX

billing address \_\_\_\_\_ city \_\_\_\_\_ state \_\_\_\_\_ zip \_\_\_\_\_

number \_\_\_\_\_ exp \_\_\_\_\_ amount \_\_\_\_\_

signature \_\_\_\_\_

REGISTER TODAY!

or send to:

Hawaii CCIM Chapter  
P.O. Box 4068  
Honolulu, HI 96812

Fax (toll-free):

1 (866) 871-2036

Phone:

(808) 528-2246

Email:

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Website:

www.ccimhawaii.org

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